



UNISTRUT®

C O R P O R A T I O N

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March 3, 2008

To: All Unistrut® Distributors, Wholesalers, Preferred Customers,
Manufacturers Representatives, and Sales Management.

SUBJECT: PRICE INCREASE

Due to continued raising costs associated with raw materials (steel, zinc, stainless steel, and petroleum based products) the following is being announced:

EFFECTIVE April 14th, 2008

- **10%** List Price Increase on all Unistrut® Channels, Fittings, and Accessories.
- **20%** List Price Increase on all Telespar® and Telestrut® Fittings and Accessories
- **10%** List Price Increase on all United Interlock® Grating, Roofwalk® and Accessories.

We again reserve the right to change this schedule based on market conditions. We also reserve the right to review and reduce quantities on any unusually large orders in an effort to avoid potential future allocations of finished product.

We appreciate your continued support of Unistrut®. If you have any questions please contact your Regional Sales Manager and they will assist you with your needs.

Regards,

Gordon Hunter

Gordon Hunter
Director of Sales